

GEORG D. GRANIC

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Mailing Address
Erasmus University Rotterdam
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EDUCATION

- | | | |
|------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|
| PhD | University of Konstanz, Quantitative Economics and Finance
With highest honors (summa cum laude)
Committee: C. Alós-Ferrer (chair), H. Ursprung, M. Bechtel | July 2013 |
| MSc | University of Konstanz, Economics
Advisor: C. Alós-Ferrer
(German Diplom Volkswirt) | August 2008 |

RESEARCH EXPERIENCE

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| Erasmus School of Economics , Rotterdam, the Netherlands
Assistant Professor , Department of Applied Economics | 2020 |
| <ul style="list-style-type: none">• Coordinator Bachelor Honours Class• Supervision of theses | |
| University of Antwerp , Antwerp, Belgium
Post-Doc , Department of Marketing | 2019 to 2020 |
| <ul style="list-style-type: none">• Project: Just in time adaptive nudges | |
| Erasmus School of Economics , Rotterdam, the Netherlands
Assistant Professor , Department of Applied Economics | 2015 to 2019 |
| <ul style="list-style-type: none">• Co-manager ESE-econlab• Department representative data regulations | |
| University of Cologne , Cologne, Germany
Post-Doc , Department of Economics | 2013 to 2015 |
| <ul style="list-style-type: none">• Member of research unit 'Psychoeconomics'• Member of coordination committee 'Psychoeconomics' | |
| New York University , New York, United States
Visiting Post-Doc , Department of Psychology | 2013 to 2014 |
| <ul style="list-style-type: none">• Member of the Motivation Lab | |
| University of Konstanz , University of Cologne , Germany
Various TA and RA positions , Economics | 2008 to 2013 |

HONORS AND AWARDS

Grant support for young researchers University of Antwerp €3,975.	2019
Best dissertation award “Airbus Group Claude Dornier” €1,500	2013
Best paper award 5th International Doctoral Meeting of Montpellier in Economics, Management and Finance	2013
Graduate studies scholarship Ministry of Culture and Education Baden-Württemberg, Germany €29,520	2008

TEACHING EXPERIENCE

Lectures

- Behavioral Decision Theory (BSc, 50 Students, U Konstanz)
- Consumer Behavior (BSc, 35 students, U Antwerp)
- Experimental Economics (MSc, 100 students, U Rotterdam)
- Social Choice and Voting Methods (MSc, 10 students, U Cologne)

Seminars

- Applied Behavioral Economics (MSc, 100 students, U Rotterdam)
- Introduction to Qualtrics (MSc, 50 students, U Rotterdam)

Tutorials

- Behavioral Economic Theory (PhD, 5 students, U Cologne)
- Game Theory, various (BSc, MSc, 50 to 100, U Konstanz & U Cologne)
- Introduction to Decision Theory (BSc, 50 students, U Konstanz)

Doctoral students supervision

- Carmem Meira-Cunha, member of supervision committee, U Antwerp, in progress
- Francesco Capozza, member of supervision committee, U Rotterdam, in progress

BSc and MSc students supervision

- 50+ as first supervisor (last updated Sep 2020)

PUBLICATIONS

Books

Alós-Ferrer, C. and G. D. Granic. Approval Voting in Germany: Description of a Field Experiment. In J. F. Laslier and M. R. Sanver, editors, *Handbook on Approval Voting*, p. 397–411. Springer, 2010.

Journal publications

Granic, G. D. and A. K. Wagner. Where power resides in committees. *Leadership Quarterly*, forthcoming.

Kong, Q., G. D. Granic, N. Lambert, C.-P. Teo. Judgment error in lottery play: When the hot-hand meets the gambler's fallacy. *Management Science*, 66(2): 844–862.

Artiga Gonzalez, T. and G. D. Granic (2020). Spatial voting meets spatial policy positions: An experimental appraisal. *American Political Science Review*, 114(1): 285–290.

Granic, G. D. (2017). The Problem of the Divided Majority: Preference Aggregation under Uncertainty. *Journal of Economic Behavior & Organization*, 133: 21–38.

Alós-Ferrer, C., G. D. Granic, J. Kern and A. K. Wagner (2016). Preference Reversals: Time and Again. *Journal of Risk and Uncertainty*, 52(1): 65–97.

Granic, G. D. and J. Kern (2016). Circulant Games. *Theory and Decision*, 80(1): 43–69.

Alós-Ferrer, C. and G. D. Granic (2015). Political Space Representation with Approval Data. *Electoral Studies*, 39: 56–71.

Alós-Ferrer, C., G. D. Granic, F. Shi, and A. K. Wagner (2012). Choices and preferences: Evidence from implicit choices and response times. *Journal of Experimental Social Psychology*, 48(6): 1336–1342

Alós-Ferrer, C. and G. D. Granic (2012). Two Field Experiments on Approval Voting in Germany. *Social Choice and Welfare*, 39(1): 171–205.

Journal papers under review

Baillon, A., H. Bleichrodt, and G. D. Granic. Incentives in surveys. *Submitted*.

Alós-Ferrer, C. and G. D. Granic. Does choice change preferences? *R&R at Experimental Economics*.

Meira Cunha, C., N. Dens, and G. D. Granic. Students Emotional Well-being During Lockdown. *Submitted*.

WORK IN PROGRESS

Artiga Gonzalez, T. and G. D. Granic. Managerial incentives and fraudulent behavior through the lens of prospect theory.

Artiga Gonzalez, T., P. Calluzzo, and G. D. Granic. Ballot order effects in proxy voting.

N. Dens, G. D. Granic, and C. Meira Cunha. Just in time nudges: Nudging physicality activity in home-office workers.

Granic, G. D. and A. K. Wagner. Tie-breaking power in committees.

Capozza, F. and G. D. Granic. Voting-induced belief polarization: A Cognitive Dissonance Perspective.

Capozza, F., G. D. Granic, and J. Stoop. The deep roots of discrimination.

Baillon, A., H. Bleichrodt, and G. D. Granic. Bayesian truth serum and the SG - TTO gap in health utilities.

PRESENTATIONS AND INVITED TALKS

Invited talks

Economics Department Seminar, University of Antwerp, Belgium (2020)

Micro seminar, BRIC & University of Bonn, Germany (2020)

University of Amsterdam, the Netherlands (2020)

PsychoEconomics final symposium, Konstanz, Germany (2019)

University of Antwerp, Belgium (2019)

RSM research seminar, Erasmus University Rotterdam, the Netherlands (2017)

MPI for research on collective goods, Bonn, Germany (2017)

University of Konstanz, Konstanz, Germany (2017)

Humboldt University, Berlin, Germany (2015)

Erasmus School of Economics, Rotterdam, the Netherlands (2015)

SEPS seminar, University of St. Gallen, Switzerland (2013).

Conference presentations

IMEBESS, Utrecht, Netherlands (2019)

ESA World Meeting, Berlin, Germany (2018)

Bayesian crowd workshop, Rotterdam, the Netherlands (2017)

11th NCBE, Oslo, Norway (2016)

ESA European Conference, Bergen, Norway (2016)

5th World Meeting Game Theory Society, Maastricht, the Netherlands (2016)

Behavioral Economics Workshop, Amsterdam, the Netherlands (2015)

IMEBESS, Toulouse, France (2015)

Conference presentations (continued)

XXXIX SAEe, Palma de Mallorca, Spain (2014)
Workshop with Gary Charness, University of Cologne, Germany (2014)
5th IDMME, Montpellier, France (2013)
COST Action IC1205 on Computational Social Choice, Oxford, UK (2013)
IMEBE, Benicassim, Spain (2012)
4th World Meeting Game Theory Society, Istanbul, Turkey (2012)
ESA European Conference, Cologne, Germany (2012)
UECE, Lisbon, Portugal (2011)
4th EBIM, University of Bielefeld, Germany (2009).

PROFESSIONAL SERVICE

Symposium co-organizer

10 full-day symposia for research unit PsychoEconomics 2012 to 2015

Peer-reviewed articles for

AER: Insights, *Economia Politica*, *European Journal of Political Economy*, *Games*, *Journal of Economic Behavior and Organization* (3), *Journal of Economic Psychology* (2), *Leadership Quarterly*, *Public Choice*, *Theory and Decision*.

Editorial positions

Guest editor for *Games* 2020

LANGUAGES

English: Fluent

German: Native

Dutch: Intermediate

Serbo-Croatian: Fluent

French: Beginner